

Table D
2004 Utah Market Share Report
COMMERCIAL AUTO

Rank	Company Name	Percent of Market	Direct Premiums Earned
1	Great West Cas Co	6.66%	\$13,869,962
2	Owners Ins Co	6.20%	\$12,908,506
3	St Paul Fire & Marine Ins Co	4.17%	\$8,685,882
4	State Farm Mut Auto Ins Co	4.06%	\$8,454,265
5	Progressive Northwestern Ins Co	3.97%	\$8,266,807
6	Truck Ins Exch	2.72%	\$5,657,110
7	Farmers Ins Exch	2.30%	\$4,788,974
8	Nationwide Mut Ins Co	2.27%	\$4,720,393
9	State Auto Prop & Cas Ins Co	2.23%	\$4,634,107
10	Wilshire Ins Co	2.07%	\$4,315,796
11	Harco Natl Ins Co	2.07%	\$4,304,129
12	Continental Cas Co	2.01%	\$4,192,904
13	Balboa Ins Co	1.97%	\$4,092,625
14	American Home Assur Co	1.92%	\$3,989,325
15	National Cas Co	1.71%	\$3,561,362
16	Travelers Property Cas Co Of Amer	1.69%	\$3,508,516
17	Unigard Ins Co	1.67%	\$3,476,444
18	Employers Mut Cas Co	1.65%	\$3,438,661
19	Universal Underwriters Ins Co	1.60%	\$3,340,783
20	Zurich American Ins Co	1.56%	\$3,256,694
TOTAL FOR TOP 20 RANKED INSURERS		54.50%	\$113,463,245
TOTAL FOR ALL 230 INSURERS WRITING THIS LINE		100.00%	\$208,189,089